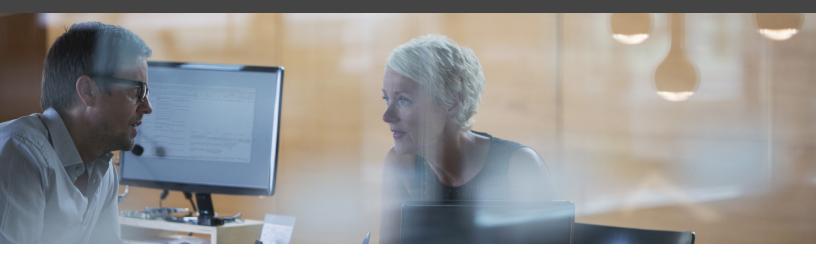
## **Registered** Partners

# Take the fast path to Silver status



By partnering with Quest, you've streamlined IT management and brought value to your customers – because Quest's powerful, easy-to-use products save time and money across physical, virtual and cloud environments. And Quest's global presence means service, support and experts are always there when you or your customers need them.

### LET'S NOT STOP THERE

But it can get even better. Being a Silver Status Partner gives you access to marketing development funds, rebates, virtual lab access, Partner Locater visibility, partner trial keys and much more. Most importantly, you'll increase your margins.

#### HERE'S HOW IT WORKS

And now, with revenue requirements waived for the first year, there's an accelerated path available to Silver status to help you quickly reach this goal so you can enjoy all of the benefits. As a Registered partner (incubation stage), your company can simply complete two sales and two pre-sales accreditation certificates in a single solution (and this can be the same two individuals) to be promoted to the Silver tier.

#### QUICK, EASY-TO-ACCESS TRAINING

All of our available accreditation courses are accessible from a single page in the Partner Circle portal.

You can launch the sales or presales curriculum of your choice with the click of a button, free of charge, at any time. Getting up to speed couldn't be easier.

#### QUALIFYING ACCREDITATIONS INCLUDE:

- Microsoft Platform Management
- Data Protection
- Unified Endpoint Management
- Information Management
  - Database Replication
  - Database Management
  - Database Performance Monitoring
- One Identity
  - Privileged Management
  - Access Management
  - Identity Governance

#### LET'S GET STARTED

Your organization has until the following audit/assessment period to achieve the revenue requirements for your zone to retain your Silver status and benefits.

Are you ready to quickly increase your margins and gain access to valuable resources? Get started today by visting the <u>Sales</u> Accreditations page of our partner portal.

## Learn more about our program at partners.quest.com

Quest 4 Polaris Way, Aliso Viejo, CA 92656 I www.quest.com If you are located outside North America, you can find local office information on our Web site.

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